

## MICHIGAN EDUCATION SAVINGS PROGRAM PERFORMANCE TABLES

The performance tables below show each Age Band's and Investment Option's returns over the specified time period. Performance is calculated from the day on which funds were first invested in an Age Band or Investment Option after it was made available (the "Inception Date"). With the exception of the Principal Plus Interest Option, which invests in a Funding Agreement issued by TIAA-CREF Life Insurance Company ("TIAA-CREF Life"), all of the Investment Options invest in Institutional Class shares of certain TIAA-CREF Institutional Mutual Funds (individually and collectively referred to below as the "underlying mutual fund(s)").

### Managed Allocation Option

**Average Annual Total Returns for the Conservative, Moderate and Aggressive Age-Based Allocation Options<sup>1</sup>  
For the Period Ending June 30, 2010**

| Age Band <sup>2</sup>                           | Inception Date | Year-to-Date | 1 Year | 3 Year | 5 Year | Since Inception | Estimated Expense Ratio of Underlying Mutual Funds <sup>4</sup> | Program Manager Fees <sup>5</sup> |
|-------------------------------------------------|----------------|--------------|--------|--------|--------|-----------------|-----------------------------------------------------------------|-----------------------------------|
| <b>Conservative Age-Based Allocation Option</b> |                |              |        |        |        |                 |                                                                 |                                   |
| 0-3                                             | June 13, 2006  | -2.21%       | 14.79% | -3.34% | N/A    | 1.52%           | 0.22%                                                           | 0.23%                             |
| Blended Index <sup>3</sup>                      | —              | -2.26%       | 14.87% | -3.73% | N/A    | 1.48%           | —                                                               | —                                 |
| 4-7                                             | June 15, 2006  | -0.80%       | 13.89% | -0.56% | N/A    | 2.91%           | 0.25%                                                           | 0.20%                             |
| Blended Index <sup>3</sup>                      | —              | -0.53%       | 13.75% | -1.03% | N/A    | 2.60%           | —                                                               | —                                 |
| 8-11                                            | June 15, 2006  | 0.35%        | 12.94% | 1.00%  | N/A    | 3.56%           | 0.27%                                                           | 0.18%                             |
| Blended Index <sup>3</sup>                      | —              | 0.61%        | 12.96% | 0.74%  | N/A    | 3.55%           | —                                                               | —                                 |
| 12-14                                           | June 26, 2006  | 0.78%        | 8.65%  | 1.73%  | N/A    | 3.68%           | 0.25%                                                           | 0.20%                             |
| Blended Index <sup>3</sup>                      | —              | 1.04%        | 9.24%  | 1.89%  | N/A    | 3.89%           | —                                                               | —                                 |
| 15-17                                           | June 13, 2006  | 1.15%        | 5.84%  | 2.01%  | N/A    | 3.31%           | 0.23%                                                           | 0.22%                             |
| Blended Index <sup>3</sup>                      | —              | 1.14%        | 6.46%  | 2.39%  | N/A    | 3.76%           | —                                                               | —                                 |
| 18 and Over                                     | June 15, 2006  | 1.31%        | 5.19%  | 2.67%  | N/A    | 3.65%           | 0.23%                                                           | 0.22%                             |
| Blended Index <sup>3</sup>                      | —              | 1.44%        | 5.56%  | 2.92%  | N/A    | 3.90%           | —                                                               | —                                 |
| <b>Moderate Age-Based Allocation Option</b>     |                |              |        |        |        |                 |                                                                 |                                   |
| 0-3                                             | March 28, 2005 | -4.07%       | 15.07% | -6.61% | 0.93%  | 1.56%           | 0.19%                                                           | 0.26%                             |
| Blended Index <sup>3</sup>                      | —              | -4.01%       | 15.92% | -6.46% | 1.34%  | 1.93%           | —                                                               | —                                 |
| 4-7                                             | March 28, 2005 | -2.65%       | 14.29% | -3.48% | 2.12%  | 2.63%           | 0.22%                                                           | 0.23%                             |
| Blended Index <sup>3</sup>                      | —              | -2.26%       | 14.87% | -3.73% | 2.26%  | 2.82%           | —                                                               | —                                 |

|                                  |                |        |        |        |       |       |       |       |
|----------------------------------|----------------|--------|--------|--------|-------|-------|-------|-------|
| <b>8-11</b>                      | March 28, 2005 | -0.75% | 13.10% | -1.21% | 2.72% | 3.24% | 0.25% | 0.20% |
| <b>Blended Index<sup>3</sup></b> | —              | -0.53% | 13.75% | -1.03% | 3.12% | 3.65% | —     | —     |
| <b>12-14</b>                     | March 28, 2005 | 0.07%  | 11.82% | 0.37%  | 3.16% | 3.64% | 0.27% | 0.18% |
| <b>Blended Index<sup>3</sup></b> | —              | 0.61%  | 12.96% | 0.74%  | 3.64% | 4.16% | —     | —     |
| <b>15-17</b>                     | March 28, 2005 | 0.90%  | 8.16%  | 1.31%  | 3.14% | 3.53% | 0.25% | 0.20% |
| <b>Blended Index<sup>3</sup></b> | —              | 1.04%  | 9.24%  | 1.89%  | 3.68% | 4.05% | —     | —     |
| <b>18 and Over</b>               | March 28, 2005 | 0.95%  | 5.98%  | 2.14%  | 3.28% | 3.52% | 0.23% | 0.22% |
| <b>Blended Index<sup>3</sup></b> | —              | 1.14%  | 6.46%  | 2.39%  | 3.57% | 3.83% | —     | —     |

### Aggressive Age-Based Allocation Option

|                                  |               |        |        |         |     |        |       |       |
|----------------------------------|---------------|--------|--------|---------|-----|--------|-------|-------|
| <b>0-3</b>                       | June 12, 2006 | -6.45% | 16.29% | -10.49% | N/A | -2.97% | 0.16% | 0.29% |
| <b>Blended Index<sup>3</sup></b> | —             | -6.36% | 17.20% | -10.15% | N/A | -2.37% | —     | —     |
| <b>4-7</b>                       | June 13, 2006 | -4.24% | 14.93% | -6.67%  | N/A | -0.75% | 0.19% | 0.26% |
| <b>Blended Index<sup>3</sup></b> | —             | -4.01% | 15.92% | -6.46%  | N/A | 0.03%  | —     | —     |
| <b>8-11</b>                      | June 14, 2006 | -2.49% | 14.66% | -3.17%  | N/A | 1.36%  | 0.22% | 0.23% |
| <b>Blended Index<sup>3</sup></b> | —             | -2.26% | 14.87% | -3.73%  | N/A | 1.45%  | —     | —     |
| <b>12-14</b>                     | June 15, 2006 | -1.00% | 12.63% | -1.34%  | N/A | 2.11%  | 0.25% | 0.20% |
| <b>Blended Index<sup>3</sup></b> | —             | -0.53% | 13.75% | -1.03%  | N/A | 2.60%  | —     | —     |
| <b>15-17</b>                     | June 13, 2006 | 0.43%  | 13.05% | 1.03%   | N/A | 3.76%  | 0.27% | 0.18% |
| <b>Blended Index<sup>3</sup></b> | —             | 0.61%  | 12.96% | 0.73%   | N/A | 3.72%  | —     | —     |
| <b>18 and Over</b>               | June 15, 2006 | 0.78%  | 8.75%  | 1.58%   | N/A | 3.65%  | 0.25% | 0.20% |
| <b>Blended Index<sup>3</sup></b> | —             | 1.04%  | 9.24%  | 1.89%   | N/A | 3.78%  | —     | —     |

The performance data quoted represent past performance and are net of all fees and expenses, including the estimated expense ratio of the underlying mutual funds and the Program Manager Fee. Past performance is not a guarantee of future results. Your returns and the principal value of your Account will fluctuate so your investment may be worth more or less than the original value when you withdraw your money. Current performance may be lower or higher than the performance quoted above.

<sup>1</sup> All performance figures in the table, with the exception of the performance figures in the Year-to-Date column, represent the average annual compound rate of total return. All figures in the Year-to-Date column represent cumulative, non-annualized returns.

<sup>2</sup> These Age Bands have limited operating histories, so the returns cited above may not be a good indication of how they may perform over a longer time period. Beneficiaries are moved from one Age Band to the next Age Band on the first "rolling date" following their fourth, eighth, twelfth, fifteenth and eighteenth birthdays. The "rolling dates" are March 20, June 20, September 20 and December 20 (or the first business day thereafter).

<sup>3</sup> The Blended Indexes are customized benchmarks that combine the fund benchmarks of each underlying mutual fund held in an Age Band according to the Age Band's asset allocation during the relevant time period. The Blended Indexes are used to compare the performance of the corresponding Age Band. They are unmanaged and do not reflect the deduction of any fees or expenses.

<sup>4</sup> For each Age Band, the estimated annual expense ratio is based on a weighted average of each underlying mutual fund's expense ratio as of February 1, 2010 (the "Estimated Underlying Fund Expenses") in accordance with the Age Band's asset allocation among the underlying mutual funds.

<sup>5</sup> For its services as Program Manager, each Age Band pays TFI an annual management fee of between 0.20% and 0.31% (depending on the Age Band) of the average daily net assets held by that Age Band (the "**Program Manager Fee**"). For any Age Band, if the corresponding estimated annual expense ratio increases, the Program Manager Fee for such Age Band will decrease so that the sum of the estimated annual expense ratio and the Program Manager Fee does not exceed 0.45%.

#### Additional Investment Options

#### Average Annual Total Returns for the Additional Investment Options<sup>1</sup> For the Period Ending June 30, 2010

| Investment Option                                 | Inception Date    | Year-to-Date | 1 Year | 3 Year  | 5 Year | Since Inception | Estimated Expense Ratio of Underlying Mutual Funds <sup>5</sup> | Program Manager Fees <sup>6</sup> |
|---------------------------------------------------|-------------------|--------------|--------|---------|--------|-----------------|-----------------------------------------------------------------|-----------------------------------|
| <b>100% Equity Option</b>                         | November 28, 2000 | -6.66%       | 15.16% | -10.70% | -0.24% | -0.05%          | 0.28%                                                           | 0.17%                             |
| <b>Blended Index<sup>2</sup></b>                  | —                 | -7.14%       | 14.42% | -10.23% | -0.06% | 0.13%           | —                                                               | —                                 |
| <b>Balanced Option<sup>3</sup></b>                | June 13, 2006     | -1.00%       | 15.20% | -2.90%  | N/A    | 2.01%           | 0.33%                                                           | 0.12%                             |
| <b>Blended Index<sup>2</sup></b>                  | —                 | -1.50%       | 14.82% | -2.78%  | N/A    | 2.01%           | —                                                               | —                                 |
| <b>100% Fixed Income Option<sup>3</sup></b>       | June 14, 2006     | 5.02%        | 9.63%  | 6.72%   | N/A    | 6.19%           | 0.35%                                                           | 0.10%                             |
| <b>Blended Index<sup>2</sup></b>                  | —                 | 5.11%        | 9.52%  | 7.62%   | N/A    | 6.99%           | —                                                               | —                                 |
| <b>Principal Plus Interest Option<sup>4</sup></b> | November 28, 2000 | 1.35%        | 2.96%  | 3.59%   | 3.55%  | 3.77%           | N/A <sup>4</sup>                                                | N/A <sup>4</sup>                  |

The performance data quoted represent past performance and are net of all fees and expenses, including the estimated expense ratio of the underlying mutual funds and the Program Manager Fee. Past performance is not a guarantee of future results. Your returns and the principal value of your Account will fluctuate so your investment may be worth more or less than the original value when you withdraw your money. Current performance may be lower or higher than the performance quoted above.

<sup>1</sup> All performance figures in the table, with the exception of the performance figures in the Year-to-Date column, represent the average annual compound rate of total return. All figures in the Year-to-Date column represent cumulative, non-annualized returns.

<sup>2</sup> The Blended Indexes are customized benchmarks that combine the fund benchmarks of each underlying mutual fund held in an Investment Option (other than the Principal Plus Interest Option) according to the Investment Option's asset allocation during the relevant time period. The Blended Indexes are used to compare the performance of the corresponding Investment Option. They are unmanaged and do not reflect the deduction of any fees or expenses.

<sup>3</sup> These Investment Options have limited operating histories, so the returns cited above may not be a good indication of how they may perform over a longer time period.

<sup>4</sup> The Principal Plus Interest Option does not pay the Program Manager Fee and it is not invested in mutual funds so there is no estimated annual expense ratio for this option.

Effective October 1, 2009, accumulations (including contributions and earnings) under the Funding Agreement for the Principal Plus Interest Option as of September 30, 2009 will be credited to MESP with an effective annual interest rate of 2.75%, and are guaranteed to earn this rate through September 30, 2010, subject to the claims-paying ability of TIAA-CREF Life Insurance Company.

<sup>5</sup> The estimated annual expense ratio for each Investment Option (other than the Principal Plus Interest Option) is based on a weighted average of each underlying mutual fund's expense ratio as of February 1, 2010 (the "Estimated Underlying Fund Expenses") in accordance with the Investment Option's (other than the Principal Plus Interest Option) asset allocation among the underlying mutual funds.

<sup>6</sup> For its services as Program Manager, each Investment Option (other than the Principal Plus Interest Option) pays TFI an annual management fee of between 0.125% and 0.21% the ("**Program Manager Fee**"). If the estimated annual expense ratio for any Investment Option (other than the Principal Plus Interest Option) increases, the Program Manager Fee will decrease so that the sum of the estimated annual expense ratio and the Program Manager Fee does not exceed 0.45%.

**Consider the investment objectives, risks, charges and expenses before investing in the Michigan Education Savings Program. For details, refer to the [Disclosure Booklet](#) containing this information. Read it carefully before you invest.**

**Before investing in a 529 plan, you should consider whether the state you or your designated beneficiary reside in or have taxable income in has a 529 plan that offers favorable state income tax or other benefits that are only available if you invest in that state's 529 plan.**

The State of Michigan, its agencies, the Michigan State Treasurer, the Michigan Education Savings Program, TIAA-CREF Tuition Financing, Inc., Teachers Insurance and Annuity Association of America and its affiliates do not insure any Account or guarantee its principal or investment return except for TIAA-CREF Life Insurance Company's guarantee to the Michigan Education Savings Program under the Funding Agreement for the Principal Plus Interest Option (formerly the Guaranteed Option). Account value will fluctuate based upon a number of factors, including general market conditions.